



Salesforce Training

Introduction to Salesforce

Course Overview In this course, students will learn to manage leads, accounts, contacts and opportunities. In addition, the instructor will show students the basics of activity management and how to utilize Salesforce to effectively review and plan your day.

Salesforce.com for Power Users

Course Overview Students will learn how to configure some of the advanced functionality within Salesforce.com, including the user interface features and search settings. Students will also set up and use advanced email features, Chatter, and opportunity features.

Introduction to Salesforce.com Analytics - Building Reports & Dashboards

Course Overview This course is specifically designed to teach administrators, business analysts or report writers how to utilize the basic and advanced analytic capabilities of Salesforce.

Salesforce.com: Administrator

Course Overview This course is designed to help Salesforce.com System Administrators fulfill the typical responsibilities expected for both the implementation of a new org and for the maintenance and improvement of an existing org. The target student is often an existing Sales, Administrative, or Operations support employee, an employee in the IT department who is given the additional responsibilities of Salesforce.com system administration, or an external consultant who has been engaged to provide administrative support for an organization.